

NO.	COMPANY	WEBSITE	BUSINESS SECTOR	TARGET GROUP IN ROMÂNIA / REPUBLIC OF MOLDOVA
1	Avilus GmbH	www.avilus.com	<p>Business Sector: Aerospace and Defence AVILUS is a manufacturer and operator of a new class of dual-use drones for medical evacuation, logistics, ISR (Intelligence, Surveillance, and Reconnaissance) and CAS. Their drones fall into a class with a maximum take-off mass of around 750 kg and a characteristic dimension of up to 8 m. Already today, their drones are approved and operated in the EASA specific category.</p> <p>Products: - UAV (Unmanned aerial vehicle) Grille: Multicopter drone primarily for medical evacuation and cargo. - UAV (Unmanned aerial vehicle) Wespe: Helicopter drone for cargo, close air support and ISR-missions. - UAV (Unmanned aerial vehicle) Bussard: Fixed-Wing drone for ISR and close air support.</p> <p>Services: - Drone as a Service: Book the flights instead of buying the drone. - Manned to Unmanned Conversion: Let us retrofit your manned aircraft to a UAV by integrating our avionics stack "RASCORE"</p>	<p>End clients: - Military, Defence Agencies - Border Patrol - General Search & Rescue - Disaster Management - Nature Protection - Offshore Logistics</p> <p>Distribution partners: Authorized resellers and distributors selling helicopters (for both civil and military use) or drones (for various applications, including commercial and security).</p>
2	Certus Software GmbH	www.certus.software/de/	<p>Business Sector: IT Specialized in secure data erasure solutions. Their software, Certus Erasure, ensures the permanent and certified deletion of data from various devices, helping businesses protect their privacy and comply with data security standards. They offer features like detailed erasure reports, centralized management through a web-based platform, and support for both online and offline data erasure processes. Certus also emphasizes sustainability by enabling devices to be reused, resold, or recycled responsibly after data erasure.</p>	<p>End clients: - IT Development companies & Service Providers - Corporate - Authorities - ITAD companies</p> <p>Distribution partners / Cooperation partners: - IT companies interested to integrate Certus Software - Lead generation call centers interested for a collaboration regarding implementation of a AI based solutions, which is now tested by them</p>
3	DGC AG	www.dgc.org	<p>Business Sector: IT Specialized in cybersecurity solutions. They offer services like cyberscan.io, a real-time monitoring tool for IT infrastructure vulnerabilities, and penetration testing to simulate cyberattacks and identify potential weaknesses. They also provide security awareness training for employees and operate a Cyber Defense Operation Center (CDOC) for attack monitoring and prevention. Their goal is to enhance IT security and protect sensitive data from cyber threats.</p>	<p>Distribution partners / Cooperation partners: - IT Software companies & service provider (Pen Test, Forensic, SOC) - Infrastructure consultants</p>
4	inventied GmbH	www.inventied.de	<p>Business Sector: Disaster control / civil defense solutions Innovative start-up company specialized in solutions for disaster and civil defense management. They develop special trailer systems like the Vario-Load-Pump, designed for flood response and water transport over long distances, and the Vario-Load-Rescue, which supports rescue and recovery operations. Their tools aim to improve efficiency, ergonomics, and safety during emergency situations. Additionally, Inventied offers practical tools for everyday use by emergency services, such as mobile toilets for field operations and equipment for ventilating stagnant water. Inventied's mobile dyke system is designed to provide rapid and effective flood protection. This system is portable and can be deployed quickly in areas at risk of flooding, offering a flexible alternative to traditional fixed dykes. It is engineered to withstand high water pressure and can be adjusted to different terrains and water levels, making it suitable for various emergency scenarios. They also provide training programs for crisis management and administrative staff work, ensuring preparedness for disaster scenarios. Their mission is to sustainably support disaster and civil defense efforts. The company works closely with emergency services such as the Federal Agency for Technical Relief (THW) and the fire department to develop practical solutions that arise directly from the needs of the emergency services. inventied's company history began in early 2021 with project work and has since established itself as a pioneer in the field of civil protection, while the products and services are continuously being developed.</p>	<p>End clients: - Civil protection and civil defense - Fire department (professional fire department, volunteer fire department) - Medical organizations - Civil protection organizations / authorities</p> <p>Distribution partners: Fire equipment distributors</p>
5	Müller Safe GmbH	www.mueller-safe.de	<p>Business Sector: Metall industry Specialized in manufacturing high-quality safes and security products, such as customized high-explosion protection doors, especially for bunkers and bunker facilities, bunker systems, heavy industry such as oil refineries, critical infrastructure, tunnel systems and government security projects and fireproof safes, weapon cabinets, deposit safes, and customized security systems. The products are designed to meet various safety standards and cater to the needs of government agencies, financial institutions, businesses, and private customers.</p>	<p>End clients: Government organizations, Banks, Critical Infrastructure Projects Distribution partners / Cooperation partners: General contractor for critical infrastructure</p>
6	r-tec IT Security GmbH	www.r-tec.net	<p>Business Sector: IT Specialized in cybersecurity solutions. They focus on protecting IT infrastructures through services like incident response, threat detection, and vulnerability management. Their offerings include real-time monitoring, proactive threat hunting, and tailored security strategies to safeguard against cyberattacks. They also provide managed security services and help organizations strengthen their readiness to handle evolving cyber threats.</p>	<p>End clients: Companies in all sectors (incl. banking and finance, telecommunications, health sector (e.g. clinics, laboratories), energy and water suppliers (e.g. municipal utilities) and other operators of critical infrastructures), often with more than 500 PC workstations, public administrations (counties, cities, municipalities and their IT service providers)</p> <p>Distribution partners / Cooperation partners / Joint Venture: - IT companies / service providers / consultants interested to integrate r-tec services in their portfolio - IT competitors who are interested in subcontractors for public tenders</p>
7	Soft Clean GmbH	www.softclean.net	<p>Business Sector: IT Specialized in developing software solutions tailored for various industries, including security companies, cleaning services, and time-tracking systems. Their offerings include: SoftClean® Professional: A comprehensive software designed for cleaning companies, covering tasks like order management, employee scheduling, invoicing, and reporting. TimeScan: A time-tracking solution that ensures accurate and tamper-proof recording of work hours, with features like NFC-tag checkpoints and live tracking. Digital Alarm Intervention: Tools for managing alarms and ensuring compliance with safety standards. They also provide hardware like robust smartphones and GPS-enabled emergency bracelets, along with training, support, and regular updates</p>	<p>End clients: Industry companies, cleaning companies Distribution partners / Cooperation partners: IT companies / service providers interested to integrate Soft Clean services in their portfolio</p>
8	SOLID Power Engineering GmbH	www.solid-power.de	<p>Business Sector: IT Specialized in IT management, IT security, cybersecurity, and administration and support. They focus on ensuring seamless IT operations and robust data security for their clients. They intend to open a branch in Romania to serve Romanian customers.</p>	<p>End clients: Industry companies, public authorities Distribution partners / Cooperation partners / Joint Venture: - IT companies / service providers interested to integrate Solid Power Engineering services in their portfolio</p>
9	Stackmeister GmbH	www.stackmeister.com	<p>Business Sector: IT Specialized in custom software development and provides comprehensive services across the entire software lifecycle. They focus on creating high-performance, scalable software tailored to their clients' business needs. Their expertise includes software architecture and development, DevOps/GitOps, cloud computing, platform engineering, and security infrastructure. Stackmeister supports businesses in implementing their digital strategies, offering solutions like monitoring and alerting systems, migration services, and infrastructure as code (IaC). - Cloud: AWS, Microsoft Azure - DevOps: Docker, Kubernetes, Jenkins, ArgoCD, Terraform, Helm, Ansible - Security: NeuVector, CertManager, Trivy, Letsencrypt - Monitoring: Prometheus/Loki/Grafana, ELK - Backend: Java, TypeScript, NodeJS</p>	<p>End clients: Companies with their own software development department, Telecommunication infrastructure companies Distribution partners / Cooperation partners / Joint Venture: IT companies who are interested in subcontractors</p>