

ZUSAMMEN EINE STARKE MANNSCHAFT

Are you passionate about innovation and connecting the academic and business worlds? Do you want to be at the forefront of fostering partnerships between universities, startups, and industries in Romania, Germany, and the Republic of Moldova? If you're a skilled and enthusiastic project manager, eager to work in a dynamic, bilateral business environment, this is your opportunity!

WE ARE LOOKING FOR YOU AS A

PROJECT MANAGER, UNIVERSITY-BUSINESS COOPERATION

The Project Manager will lead and coordinate initiatives that connect AHK Romania's member companies from various industries with universities and the startup ecosystem in Romania, the Republic of Moldova and Germany. Acting as a vital link, the Project Manager will ensure the successful planning, execution, and delivery of projects that promote collaboration, knowledge transfer, and innovation.

Key Responsibilities:

- **Stakeholder Engagement:** Build and nurture relationships with academic institutions, researchers, startups, industry partners, and government agencies to facilitate effective collaboration.
- **Connecting Industries to Academia:** Identify opportunities for collaboration between member companies and universities or startups in Romania and Germany, facilitating partnerships and joint projects.
- **Project Planning:** Define project goals, scope, and deliverables in alignment with AHK Romania's mission and stakeholders' expectations.
- **Coordination:** Oversee and coordinate activities across multiple projects, ensuring seamless communication and alignment between university, startup, and business stakeholders.
- **Resource Management:** Allocate resources effectively, including budgets, personnel, and tools, to support project objectives and timelines.
- **Market and Research Alignment:** Identify industry trends and business needs, ensuring projects are aligned with market demands, academic capabilities, and innovative solutions.
- **Event Organization:** Plan and manage workshops, networking events, and seminars to bring together academic, startup, and business professionals for knowledge exchange and innovation.
- **Financing:** Identify and attract funding opportunities to support projects, including grants, sponsorships, and other financial resources.
- **Monitoring and Reporting:** Track project progress, prepare reports, and communicate outcomes to stakeholders to ensure transparency and accountability.
Problem Solving: Identify challenges and develop innovative solutions to overcome barriers in university-business cooperation.

Qualifications:

- Bachelor's degree in Business Administration, Project Management, or a related field; a Master's degree is a plus.
- Proven experience in project management, preferably in university-industry collaboration, startup ecosystems, or a similar role.
- Strong organizational and leadership skills with the ability to manage multiple projects simultaneously.
- Excellent interpersonal and communication skills to engage diverse stakeholders.
- Knowledge of both academic and business environments, with the ability to translate their needs and expectations effectively.
- Proficiency in project management tools and methodologies.
- Familiarity with the Romanian and German markets is an advantage.
- Very good command of English and Romanian; good command of German is a plus.
- Availability to travel within Romania, Germany, and the Republic of Moldova.

Enjoy a performance based competitive salary and benefits package, opportunities for professional development and a collaborative and innovative work environment where your contributions make a tangible impact.

Interested candidates are invited to submit their resume and a cover letter detailing their experience and explaining how they would excel in building bridges between universities, startups, and the business world to the AHK Romania, attn: **Mrs. Ruxandra Dumitrescu, e-mail: [karriere \(at\) ahkrumaenien.ro](mailto:karriere@ahkrumaenien.ro), phone: 021 207 91 48.**

Who are we? AHK Romania is the largest bilateral economic association in Romania, with over 650 members. We are dedicated to fostering German-Romanian economic relations and supporting companies in both markets. By acting as a bridge between universities and businesses, we create opportunities for collaboration, innovation, and growth, contributing to the development of both economies.



Deutsch-Rumänische
Industrie- und Handelskammer
Camera de Comerț și Industrie
Româno-Germană

COME JOIN OUR AMAZING
TEAM! #AHKmannschaft